



Ref: VTTL/SEC/SE/2023-24

February 01, 2024

The General Manager – Listing,  
National Stock Exchange of India Ltd  
Plot No. C/1, G Block,  
Bandra – Kurla Complex,  
Bandra (E), MUMBAI – 400 051  
PH: 022-26598235

The Manager Listing,  
BSE Ltd.,  
Floor 25, P.J. Towers,  
Dalal Street,  
MUMBAI – 400 001  
PH: 022-22721234

Dear Sir/Madam,

**Sub: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 – Presentation to be made to the Investors.**

In pursuance of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find attached, the Presentation on the Financial Results.

This is for your information and records.

Thank you,  
Yours truly,  
for V.S.T. Tillers Tractors Ltd,

Chinmaya  
Khatua

Digitally signed by  
Chinmaya Khatua  
Date: 2024.02.01  
15:22:37 +05'30'

Chinmaya Khatua  
Company Secretary  
M NO: 21759



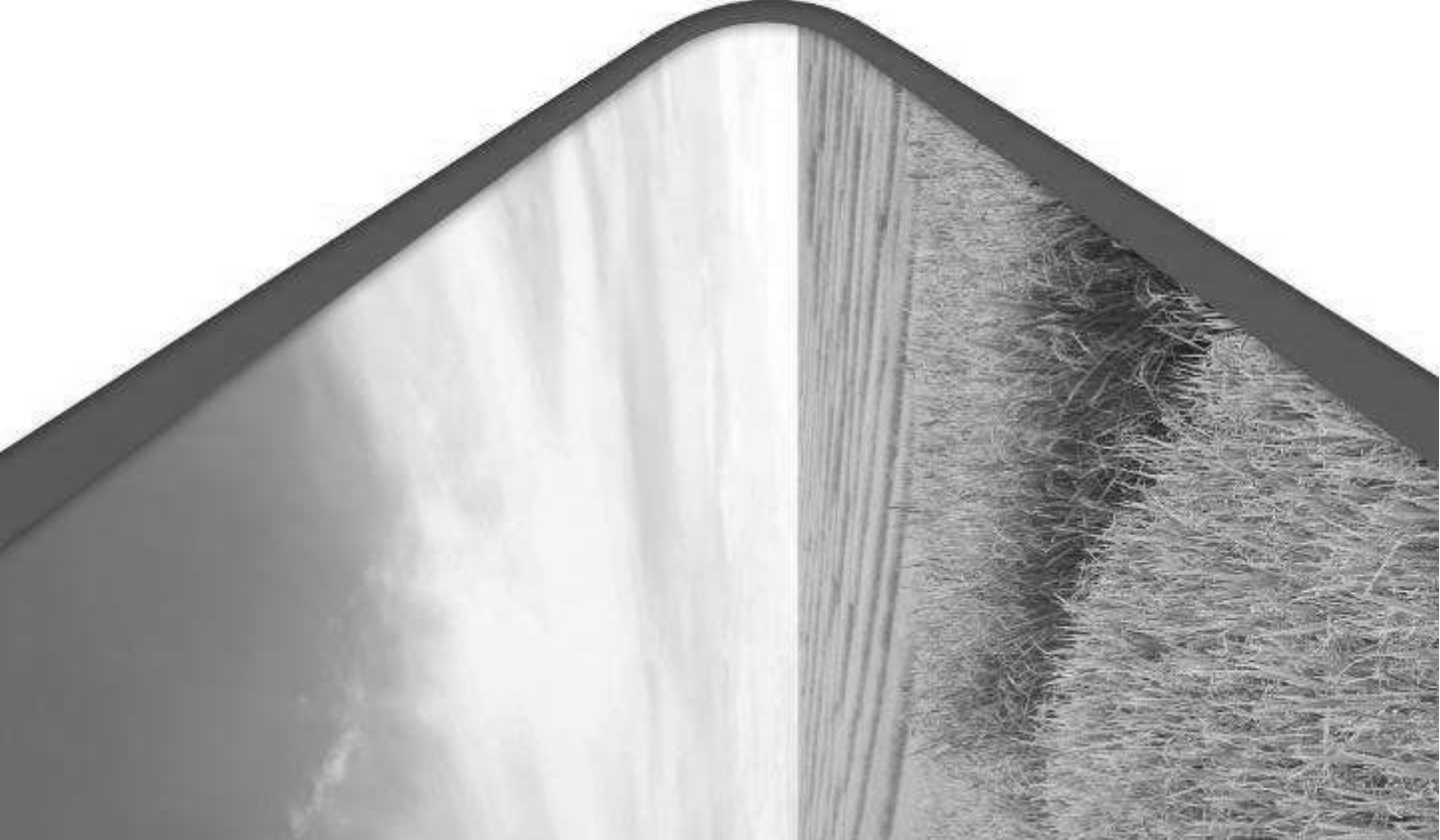
V.S.T. TILLERS TRACTORS LIMITED CIN-L34101KA1967PLC001706

Plot No.1 Dyavasandra Indl. Layout, Whitefield Road, Mahadevapura Post, Bengaluru-560048, India

Phone: 91-80-67141111 Toll Free: 1-800-4190136 Email: vstgen@vsttractors.com

[www.vsttractors.com](http://www.vsttractors.com)

Grow with us



**VST**

**TILLERS  
TRACTORS LTD.**



# Investor Presentation

1<sup>st</sup> Feb 2024

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## Safe Harbor

Certain statements in this release concerning our future growth prospects or our future financial or operating performance, are forward-looking statements intended to qualify for the 'safe harbor' under the Securities Litigation Reform Act of 1995, which involve a number of uncertainties that could cause actual results or outcomes to differ materially from those in such forward-looking statements.

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## Vision

- Vision
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## Financials

- Sales Volume Q3
- Q3 Results
- Sales Volume 9M
- 9M FY24 Results

# MISSION & VISION

## 5X VISION

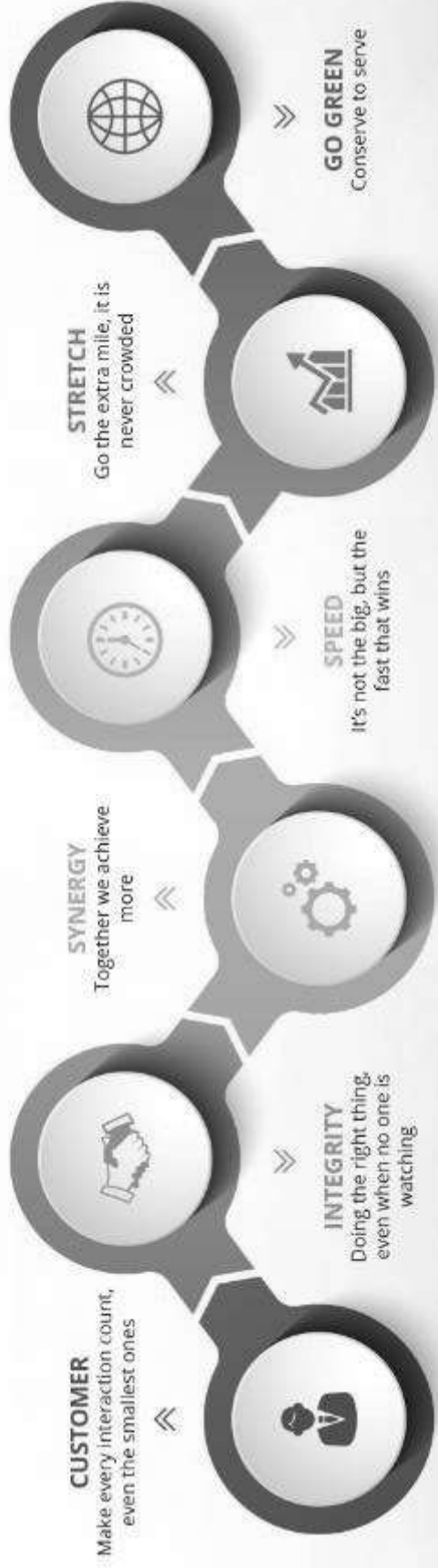


We will be a 3000Cr Global brand  
in diversified farm mechanization  
products and solutions by 2025.

## M I S S I O N

WE WILL ACCOMPLISH OUR VISION WITH UNDIVIDED  
AND UNDETERRED COMMITMENT TOWARDS INNOVATIVE  
QUALITY PRODUCTS, THROUGH INSPIRED INDIVIDUALS,  
SIMPLIFIED SYSTEMS AND 5X LEADERSHIP.

# VALUES



# Contents



## Vision

- Vision
- Mission
- Values



## Financials

- Highlights
- Sales Volume Q3
- Q3 Results
- Sales Volume 9M
- 9M Results

# Sales Volume for SFM & Tractor – 9M FY 24

(No's)

Product	9M FY 24	9M FY23	Growth
Power Tiller	24,914	25,436	-2%
Tractor	3,903	4,911	-21%
Power Weeder	3,182	2,314	38%
Reaper	1,849	1,105	67%

Sales Volume



# Profit & Loss Statement – 9M FY24

(Rs. Cr)

Particular	9M FY24	9M FY23
Revenue from Operations	694.61	683.82
Total Expenses	610.25	611.16
EBITDA	134.55	92.38
EBITDA %	18.07%	13.13%
Operational EBITDA	84.36	72.66
Operational EBITDA %	12.14%	10.63%
PBT	112.58	71.37
PBT %	15.12%	10.15%
PAT	86.39	52.22
PAT %	11.60%	7.42%

# Sales Volume for SFM & Tractor – Q3

(No's)

Product	Q3 FY 24	Q3 FY23	Growth
Power Tiller	5060	7456	-32%
Tractor	979	1536	-36%
Power Weeder	976	574	70%
Reaper	1192	663	80%

Sales Volume

# Profit & Loss Statement – Q3

(Rs. Cr)

Particular	Q3 FY24	Q3 FY23
Revenue from Operations	169.96	213.69
Total Expenses	160.42	190.29
EBITDA	27.70	32.52
EBITDA %	14.72%	14.60%
Operational EBITDA	9.54	23.32
Operational EBITDA %	5.61%	10.91%
PBT	20.33	24.95
PBT %	10.81%	11.2%
PAT	16.95	19.43
PAT %	9.01%	8.72%

# Thank You



**VST**  
**TILLERS**  
**TRACTORS LTD**

**VST TILLERS TRACTORS LTD.**

CIN- L34101KA1967PLC001706

Plot No- 1, Dyvasandra Indl. Layout,  
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Bengaluru-560048, Karnataka

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**Mr. Chinmay**  
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