



Ref: VTTL/SEC/SE/2023-24

August 04, 2023

The General Manager – Listing,
National Stock Exchange of India Ltd
Plot No. C/1, G Block,
Bandra – Kurla Complex,
Bandra (E), MUMBAI – 400 051
PH: 022-26598235

The Manager Listing,
BSE Ltd.,
Floor 25, P.J. Towers,
Dalal Street,
MUMBAI – 400 001
PH: 022-22721234

Dear Sir/Madam,

Sub: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 – Presentation made to the Investors.

With reference to the above subject, please find attached Presentation made at the Investors' call Today.

This is for your information and records.

Thank you,
Yours truly,
for V.S.T. Tillers Tractors Ltd,

Chinmaya Khatua
Company Secretary
M.No. 21759

Encl: a/a



V.S.T. TILLERS TRACTORS LIMITED CIN-L34101KA1967PLC001706

Plot No.1 Dyavasandra Indl. Layout, Whitefield Road, Mahadevapura Post, Bengaluru-560048, India

Phone: 91-80-67141111 Toll Free: 1-800-4190136 Email: vstgen@vsttractors.com

www.vsttractors.com

Grow with us



Investor Presentation

4th Aug 2023

Grow with us



Confidentiality Statement

The information shared herein is strictly confidential, proprietary and unique to the company. It is only made and shared for the purpose and extent it is intended for and no other. Usage or sharing of the said information in any form, directly or indirectly and in any manner whatsoever, might constitute a violation of laws or regulations in vogue in geographies in which the company operates, besides breaching confidentiality. The users shall meet any liability emanating from such violation and shall indemnify company for any loss, damage, expense, penalty, fine, fee, charges incurred by company on account of any such violation.



Vision

- Vision
- Mission
- Values



Company

- Network
- Award



Financials

- Highlights
- Sales Volume
- Q1 Results

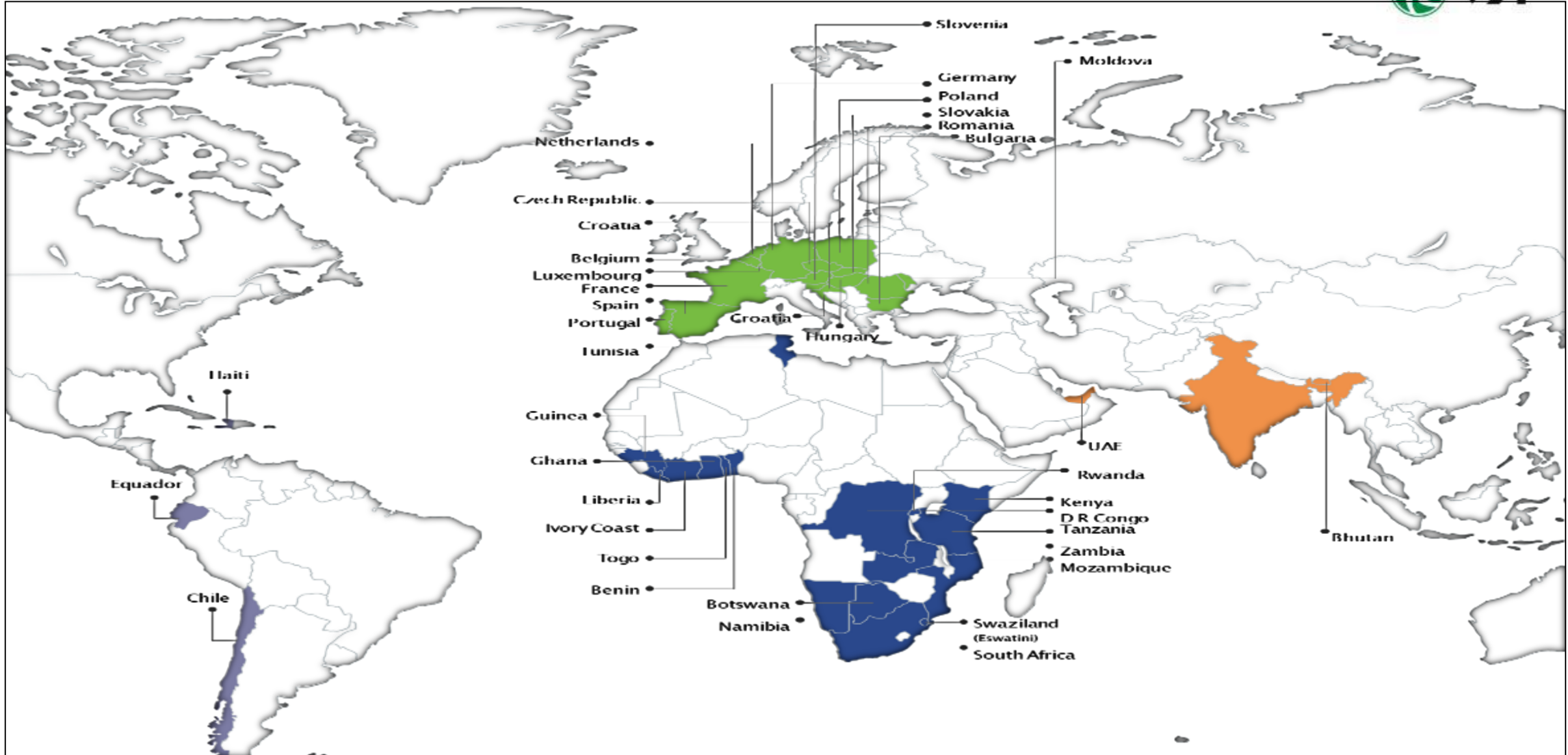
INDIAN NETWORK



- ❖ 3 - Manufacturing Plants
- ❖ 15 - Sales Offices, C&Fs
- ❖ 85 – Spares parts Distributors
- ❖ 380 - Tractor Dealers (28 dealers added during the Qtr)
- ❖ 687 - SFM Dealers (30 Dealers added during the Qtr)
- ❖ 5,000 - Retailers



GLOBAL NETWORK: REACH IN 40+ COUNTRIES



AWARDS RECEIVED DURING THE QUARTER



Won 'Indian Tractor of the Year' Award for 18HP Tractor & 16 HP Power Tiller



Best Supplier Award from Mitsubishi Heavy Industries in the criteria of New part Development



Vision

- Vision
- Mission
- Values



Company

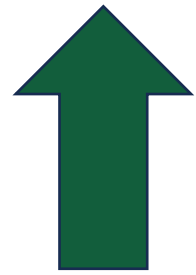
- Products
- Award
- Partners
- Network
- Sustainability



Financials

- Highlights
- Sales Volume
- Q1 Results

KEY HIGHLIGHTS FOR Q1 FY 24



Rs 246.14 Cr

Highest ever **Q1 Revenue**



3.36 times

Increase in **PBT** YoY



3.28 times

Increase in **PAT** YoY



3.28 times

EPS Increase YoY

Sales Volume for SFM & Tractor



(No's)

Sales Volume

Product	Q1 FY 24	Q1 FY23
Power Tiller	9,125	9,161
Tractor	1,471	1,687
Power Weeder	869	891
Reaper	67	54

Profit & Loss Statement

(Rs. Cr) 

Particular	Q1 FY24	Q1 FY23
Revenue from Operations	246.14	235.98
Total Expenses	214.44	212.25
EBITDA	49.83	19.30
<i>EBITDA %</i>	<i>18.86%</i>	<i>8.10%</i>
Operational EBITDA	31.71	23.73
<i>Operational EBITDA %</i>	<i>12.88%</i>	<i>10.06%</i>
PBT	42.59	12.68
<i>PBT %</i>	<i>16.12%</i>	<i>5.32%</i>
PAT	32.99	10.05
<i>PAT %</i>	<i>12.48%</i>	<i>4.22%</i>

Happy Customers of VST





Thank You



VST TILLERS TRACTORS LTD.

CIN- L34101KA1967PLC001706

Plot No- 1, Dyavasandra Indl. Layout,
Whitefield Road, Mahadevapura Post,
Bengaluru-560048, Karnataka

Phone: +91 - 80 - 67141111

Toll Free No: 18004190136

Website : www.vsttractors.com

Mr. Nitin Agrawal

Chief Financial Officer
nitin.agrawal@vsttractors.com

Mr. Chinmaya Khatua

Company Secretary
chinmaya@vsttractors.com