



VSTL/SE/2024-25

February 11, 2025

The General Manager – Listing,  
National Stock Exchange of India Ltd.  
Plot No. C/1, G Block,  
Bandra – Kurla Complex,  
Bandra (E), MUMBAI – 400 051

The Manager Listing,  
BSE Ltd.,  
Floor 25, P.J. Towers,  
Dalal Street,  
MUMBAI – 400 001

Dear Sir/Madam,

**Sub: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 – Presentation to be made to the Investors.**

In pursuance of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find attached, the Presentation on the Financial Results. The same will be presented at the analyst call today at 11:30 am.

This is for your information and records.

Thank you,  
Yours truly,  
for V.S.T. Tillers Tractors Ltd,

**Chinmaya Khatua**  
**Company Secretary & Compliance Officer**  
**M. No. A21759**

Encl: a/a



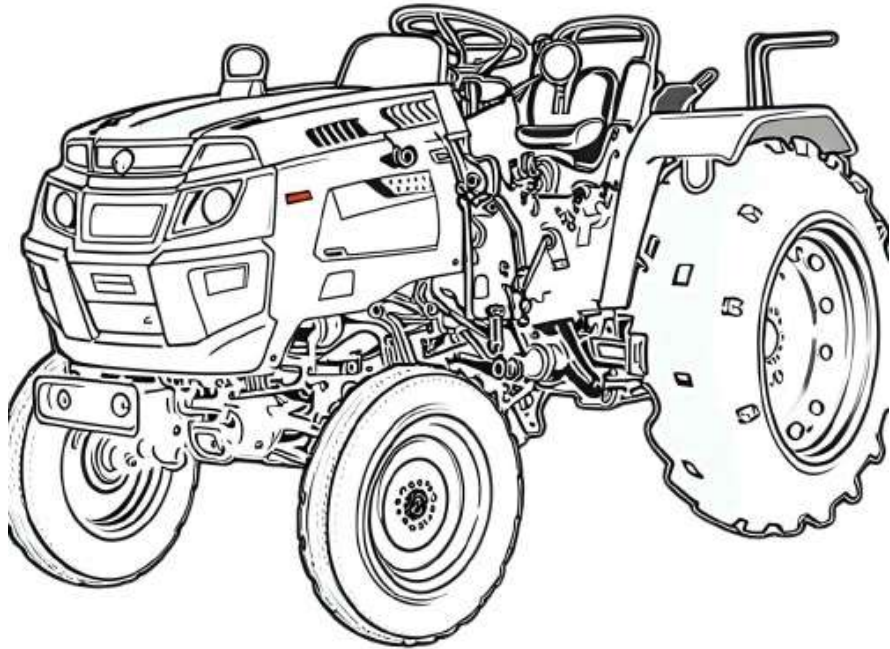
V.S.T. TILLERS TRACTORS LIMITED CIN-L34101KA1967PLC001706

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# Financial Results

**Q3 FY25**

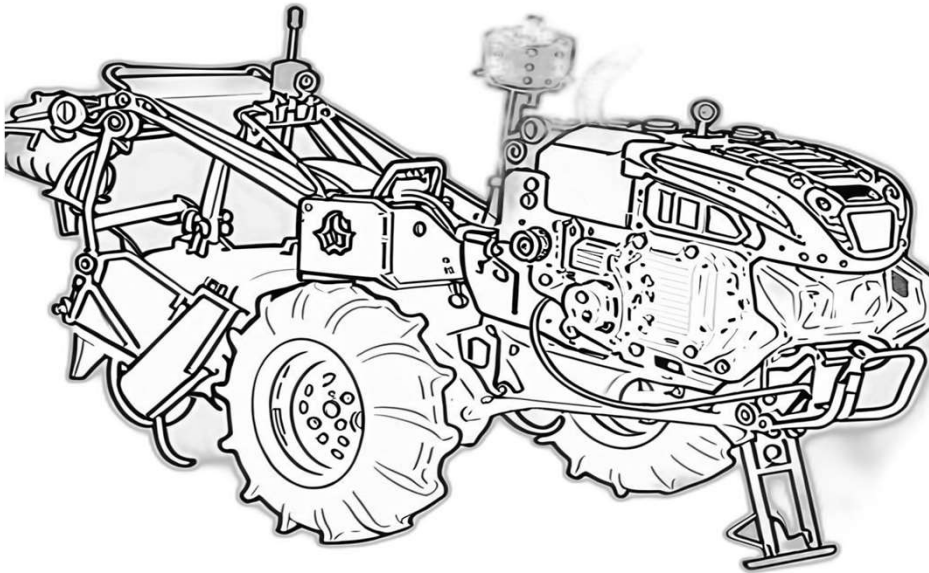
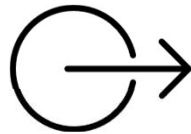
**VST Tillers Tractors**  

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**Limited**



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# Highlights and Key Updates



**Achieved a 29% growth in revenue over Q3FY24.**

Company achieved 29% revenue growth compared to the same quarter of previous year

**Operational EBIDTA jumps 105% to Rs 19.55 Cr, from Rs 9.53 Cr of Q3FY24**

Operational EBIDTA for the quarter improves from 5.61% to 8.92% compared to Q3 of FY24

**We are on track with last year revenue with the growth momentum.**

Despite the challenges faced in Q1, including the monsoon, lower reservoir levels, and the general elections, the company has recovered in 2nd and 3rd quarter.

# Sales Volume



Nos

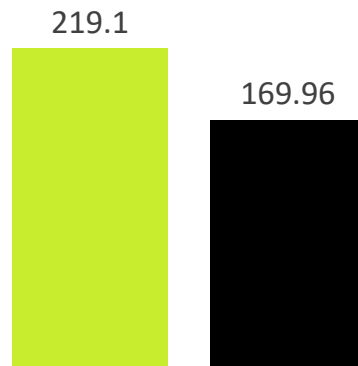
| Product      | Q3 FY 25 | Q3 FY 24 | % Growth | 9M FY25 | 9M FY24 | % Growth |
|--------------|----------|----------|----------|---------|---------|----------|
| Power Tiller | 6,694    | 5,060    | 32%      | 24,019  | 24,914  | -4%      |
| Tractors     | 1,398    | 979      | 43%      | 3,997   | 3,903   | 2%       |
| Power Weeder | 1,650    | 976      | 69%      | 5,140   | 3,182   | 62%      |
| Reaper       | 1,614    | 1,192    | 35%      | 2,246   | 1,849   | 21%      |

# Income Statement – Q3



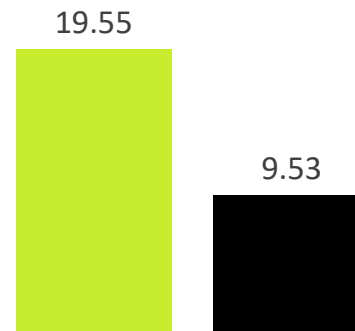
Rs Cr

## Revenue



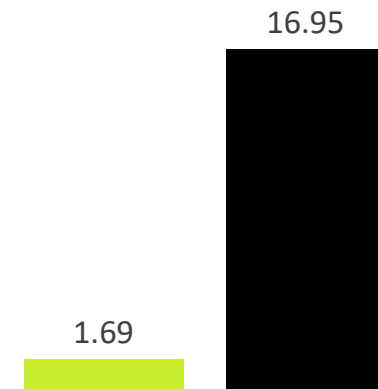
Revenue  
■ Q3 FY25 ■ Q3 FY24

## Operational EBIDTA



Operational EBIDTA  
■ Q3 FY 25 ■ Q3 FY 24

## PAT



PAT  
■ Q3 FY 25 ■ Q3 FY 24

### Revenue

Revenue increased by 29%, reaching Rs 219.1 Cr compared to Q3 of FY24.

### Operational EBIDTA

Operating profit margin increased to 8.92% from 5.61%, an increase of 105%

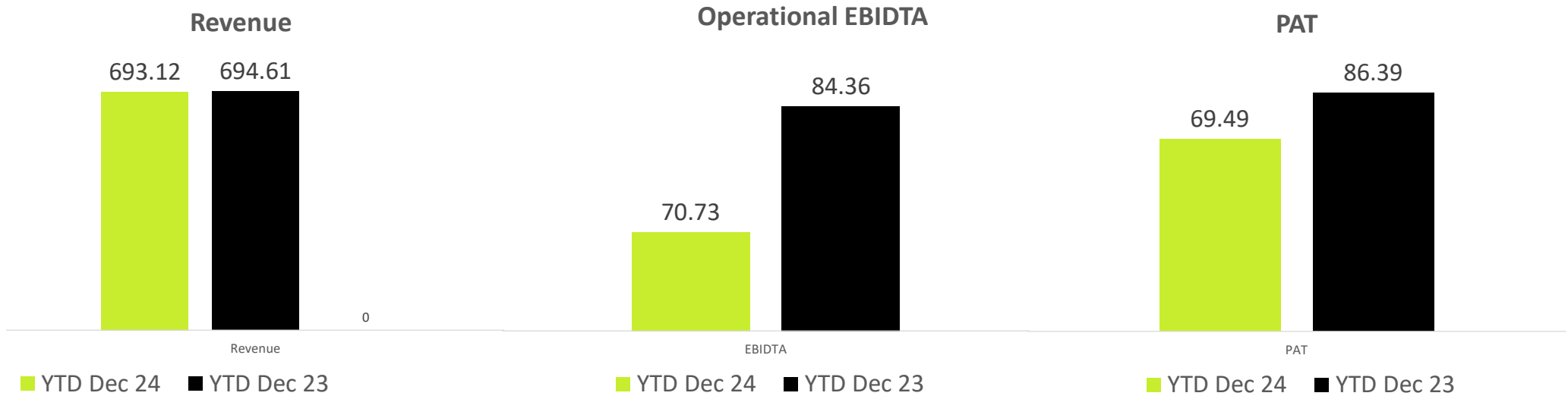
### PAT

PAT impacted due to mark-to-market loss of Rs 11.04 Cr, against last year mark to market gain of Rs 15.42 Cr.

# Income Statement – 9 Month Ended Dec 24



Rs Cr



## Revenue

Despite the challenges faced in Q1, including the monsoon, lower reservoir levels, and the general elections, the company has recovered in Q2 & Q3.

## Operational EBIDTA

Operating profit is down due to the Strategic investments in manpower resources for the future growth

## PAT

PAT impacted due to lower mark-to-market gain of Rs 28.54 Cr against Rs 41.15 Cr, on YoY basis.

# PAT Analysis

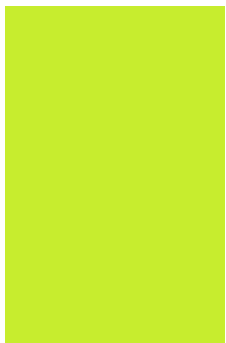


Rs Cr

## ■ PAT (without Mark-to-Market impact)

Q3 FY 25 Vs Q3 FY 24

12.74



1.53



PAT

■ Q3 FY25 ■ Q3 FY24

YTD Dec 24 Vs YTD Dec 23

40.95



45.24



PAT

■ YTD Dec 24 ■ YTD Dec 23

## ■ Notes

- The above PAT for the quarter is excluding the impact of the mark-to-market **Loss of Rs 11.04 Cr** in Q3 FY25, compared to **profit of Rs 15.42 Cr** in Q3 FY24
- Similarly , PAT for YTD Dec 24 is excluding the impact of mark-to-market profit is Rs 28.5 Cr Vs Rs 41 Cr for YTD Dec 23





**Feel free to reach  
out to us if you  
have any question**



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# Thank You

For Your Attention

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